

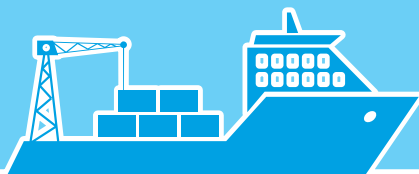
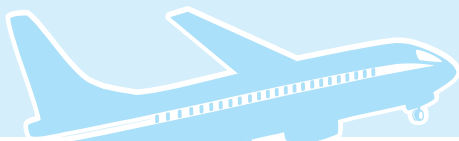
WORLDGATE GLOBAL LOGISTICS LTD

盛良物流有限公司

(Incorporated in the Cayman Islands with limited liability)

Stock Code : 8292

INTERIM REPORT
2019



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*This report, for which the directors (the “**Directors**”) of WORLDGATE GLOBAL LOGISTICS LTD (the “**Company**”) collectively and individually accept full responsibility, includes particulars given in compliance with the Rules Governing the Listing of Securities on GEM of the Stock Exchange (the “**GEM Listing Rules**”) for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that to the best of their knowledge and belief the information contained in this report is accurate and complete in all material respects and not misleading or deceptive, and there are no other matters the omission of which would make any statement herein or this report misleading.*

FINANCIAL HIGHLIGHTS

- The Group's total revenue amounted to approximately RM31.8 million for the six months ended 30 June 2019, decreased by approximately 1.4% as compared to that of the same period in 2018.
- The gross profit amounted to approximately RM4.6 million for the six months ended 30 June 2019, increased by approximately 10.1% as compared to that of the same period in 2018.
- The Group recorded a net loss of approximately RM4.0 million for the six months ended 30 June 2019.
- The Board does not recommend the payment of interim dividend for the six months ended 30 June 2019.





FINANCIAL RESULTS

The board of Directors of the Company (the “Board”) is pleased to present the unaudited condensed consolidated financial results of the Company and its subsidiaries (collectively referred to as the “Group”) for the three months and six months ended 30 June 2019 (the “Interim Financial Statements”) together with the comparative figures for the corresponding periods in 2018 as follows:

CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the three months and six months ended 30 June 2019

	Notes	Three months ended 30 June		Six months ended 30 June	
		2019 (Unaudited) RM'000	2018 (Unaudited) RM'000	2019 (Unaudited) RM'000	2018 (Unaudited) RM'000
Revenue	4	14,714	15,434	31,839	32,293
Cost of services		(12,684)	(13,202)	(27,233)	(28,109)
Gross profit		2,030	2,232	4,606	4,184
Other revenue		187	239	268	473
Administrative expenses		(3,747)	(3,923)	(8,100)	(7,562)
Finance costs		(223)	(258)	(490)	(533)
Loss before income tax expense		(1,753)	(1,710)	(3,716)	(3,438)
Income tax expense	7	(111)	(183)	(243)	(455)
Loss for the period attributable to owners of the Company		(1,864)	(1,893)	(3,959)	(3,893)
Other comprehensive income/(loss):					
<i>Items that may be reclassified subsequently to profit or loss</i>					
— Exchange differences on translation foreign operations		(247)	773	378	(165)
Total comprehensive loss for the period attributable to owners of the Company		(2,111)	(1,120)	(3,581)	(4,058)
Loss per share					
Basic and diluted loss per shares	8	(0.23) sen	(0.24) sen	(0.49) sen	(0.49) sen



CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As at 30 June 2019

	<i>Notes</i>	As at 30 June 2019 (Unaudited) RM'000	As at 31 December 2018 (Audited) RM'000
Non-current assets			
Property, plant and equipment		23,351	24,519
Current assets			
Trade receivables	9	13,005	18,333
Prepayment, deposits and other receivables		1,963	1,264
Tax recoverable		729	847
Cash and cash equivalents		24,174	24,184
Total current assets		39,871	44,628
Current liabilities			
Trade payables	10	4,343	5,365
Accruals, deposits received and other payables		1,948	1,504
Contract liabilities		—	155
Bank borrowings, secured		898	1,534
Tax payable		—	50
Finance lease obligations		690	939
Total current liabilities		7,879	9,547
Net current assets		31,992	35,081
Total assets less current liabilities		55,343	59,600





	<i>Notes</i>	As at 30 June 2019 (Unaudited) RM'000	As at 31 December 2018 (Audited) RM'000
Non-current liabilities			
Deferred tax liabilities		706	706
Bank borrowings, secured		11,657	12,114
Finance lease obligations		985	1,182
Total non-current liabilities		13,348	14,002
Net assets		41,995	45,598
Capital and reserves			
Share capital	11	4,154	4,154
Reserves		37,841	41,444
Total equity		41,995	45,598



CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six months ended 30 June 2019

	Share Capital RM'000	Share premium RM'000	Merger reserve RM'000	Exchange reserve RM'000	(Accumulated losses)/ retained earnings RM'000	Total RM'000
Balance at 1 January 2018	4,154	29,425	16,972	(564)	(833)	49,154
Loss for the period	—	—	—	—	(3,893)	(3,893)
Other comprehensive loss	—	—	—	(165)	—	(165)
Total comprehensive loss	—	—	—	(165)	(3,893)	(4,058)
Balance at 30 June 2018	4,154	29,425	16,972	(729)	(4,726)	45,096
Balance at 1 January 2019	4,154	29,425	16,972	(222)	(4,731)	45,598
Adjustments on initial application of HKFRS 16 — leases	—	—	—	—	(22)	(22)
Balance at 1 January 2019 (adjusted)	4,154	29,425	16,972	(222)	(4,753)	45,576
Loss for the period	—	—	—	—	(3,959)	(3,959)
Other comprehensive income	—	—	—	378	—	378
Total comprehensive income/(loss)	—	—	—	378	(3,959)	(3,581)
Balance at 30 June 2019	4,154	29,425	16,972	156	(8,712)	41,995





CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the six months ended 30 June 2019

	Six months ended 30 June	
	2019 (Unaudited) RM'000	2018 (Unaudited) RM'000
Net cash (used in)/generated from operating activities	1,607	(1,104)
Cash flows from investing activities		
Purchases of property, plant and equipment	(156)	(1,577)
Proceeds from disposal of property, plant and equipment	6	—
Interest received	146	156
Net cash used in investing activities	(4)	(1,421)
Cash flows from financing activities		
Repayment of bank borrowings	(1,093)	(6,638)
Interest paid on bank borrowings	(408)	(455)
Repayment of finance lease obligations	(446)	(776)
Interest paid on finance lease	(44)	(78)
Net cash used in financing activities	(1,991)	(7,947)
Net (decrease)/increase in cash and cash equivalents	(388)	(10,472)
Effects of exchange rate changes on cash and cash equivalents	378	(164)
Cash and cash equivalents at beginning of period	24,184	37,158
Cash and cash equivalents at end of period	24,174	26,522



NOTES TO THE FINANCIAL INFORMATION (UNAUDITED)

1. Corporate Information

The Company was incorporated in the Cayman Islands as an exempted company with limited liability on 18 February 2016 under the Companies Law, Cap. 22 (Law 3 of 1961, as consolidated and revised) of the Cayman Islands. The Company's shares (the "**Shares**") were listed on the GEM of the Stock Exchange on 6 July 2016 (the "**Listing**"). The address of the Company's registered office is Cricket Square, Hutchins Drive, PO Box 2681, Grand Cayman KY1-1111, Cayman Islands. Its principal place of business in Hong Kong and Malaysia are located at Unit 5D, Hang Cheong Factory Building, No.1 Wing Ming Street, Kowloon, Hong Kong and No. 42, Jalan Puteri 2/2, Bandar Puteri Puchong, 47100 Puchong, Selangor Darul Ehsan, Malaysia, respectively.

The Company is an investment holding company and the Group is principally engaged in the provision of comprehensive international freight services, transportation services as well as warehousing services to customers worldwide and trading of used mobile phones in Hong Kong.

2. Basis of Preparation and Accounting Policies

These unaudited condensed financial statements are prepared in accordance with Hong Kong Financial Reporting Standards (the "**HKFRSs**") issued by the Hong Kong Institute of Certified Public Accountants ("**HKICPA**") and the applicable disclosure requirements of the GEM Listing Rules. They have been prepared under the historical cost basis except for certain financial instruments, which are measured at fair value. The functional currency of the Company is Hong Kong dollars ("**HK\$**"), while the unaudited condensed consolidated financial statements are presented in Malaysian Ringgit ("**RM**"), which is the functional currency of the Company's major subsidiaries.

The unaudited condensed financial statements do not include all the information and disclosures required in the annual financial statements and thereby should be read in conjunction with the annual financial statements for the year ended 31 December 2018 ("**2018 Financial Statements**") which have been prepared in accordance with the accounting policies which conforms to the HKFRSs. The details of which have been set out below.

(a) Adoption of new or revised HKFRSs

In the current period, the Group has applied all of the amendments to HKFRSs issued by the HKICPA that are relevant to its operations and effective for the Group's financial year beginning on 1 January 2019. The adoption of these amendments to HKFRSs had no material effect on the results and financial position of the Group and/or disclosures set out in these unaudited condensed consolidated financial statements for the current and/or prior accounting periods.





2. Basis of Preparation and Accounting Policies (Continued)

(b) New or revised HKFRSs that have been issued but are not yet effective

The following new/revised HKFRSs, potentially relevant to the Group's financial statements, have been issued, but are not yet effective and have not been early adopted by the Group. The Group's current intention is to apply these changes on the date they become effective.

HKFRS 17	Insurance Contracts ¹
Amendments to HKFRS 10 and HKAS 28	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture ²
Amendments to HKFRS 3	Definition of a Business ³
Amendments to HKAS 1 and HKAS 8	Definition of Material ⁴

¹ Effective for annual periods beginning on or after 1 January 2021

² The amendments were originally intended to be effective for periods beginning on or after 1 January 2017. The effective date has now been deferred/removed. Early application of the amendments of the amendments continue to be permitted

³ Effective for business combination for which the acquisition date is on or after the beginning of the first annual period beginning on or after 1 January 2020

⁴ Effective for annual periods beginning on or after 1 January 2020

The Directors are currently assessing the possible impact of these new or revised standards on the Group's result and financial position in the first year of application.

Accounting estimates and assumptions are used in the preparation of financial statements. Although these estimates are based on management's best knowledge and judgment of current events and actions, actual results may ultimately differ from those estimates and assumptions. In preparing these unaudited condensed consolidated financial statements, the significant judgments made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the 2018 Financial Statements.



3. Segment Information

(a) Business segment

The Group determines its operating segments based on the reports reviewed by the chief operating decision maker that are used to make strategic decisions.

The Group has two reportable segments. The segments are managed separately because each segment offers different products and services and requires different strategies. The following summary describes the operations in each of the Group's reportable segments:

Revenue from contracts with customers within the scope of HKFRS 15:

	Three months ended		Six months ended	
	30 June		30 June	
	2019	2018	2019	2018
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
	RM'000	RM'000	RM'000	RM'000
Freight forwarding and related services	13,225	15,434	27,744	32,293
Trading of used mobile phones	1,489	—	4,095	—
	14,714	15,434	31,839	32,293

Management monitors the results of its operating segments separately for the purpose of making decisions about resources allocation and performance assessment. Segment performance is evaluated based on reportable segment loss, which is measure of adjusted loss before taxation. The adjusted loss before taxation is measured consistently with the Group's loss before taxation except that interest income as well as head office and corporate expenses are excluded from such measurement.





3. Segment Information (Continued)

(a) Business segment (Continued)

For the six months ended 30 June:

	Freight forwarding and related services		Trading of mobile phones		Total	
	2019	2018	2019	2018	2019	2018
	(unaudited) RM'000	(unaudited) RM'000	(unaudited) RM'000	(unaudited) RM'000	(unaudited) RM'000	(unaudited) RM'000
Revenue from external customer	27,744	32,293	4,095	—	31,839	32,293
Reportable segment (loss)/profit	(135)	(2,713)	134	—	(1)	(2,713)
Interest income	268	156	—	—	268	156
Finance costs	(468)	(258)	—	—	(468)	(258)
Depreciation of property, plant and equipment and right-of-use assets						
— Allocated	(1,554)	(623)	—	—	(1,554)	(623)
— Unallocated					(1,961)	—
					(3,716)	(3,438)
Taxation	(243)	(455)	—	—	(243)	(455)

(b) Geographic information

Information about the Group's revenue from external customers is presented based on the location of the operation. For revenue from cross-border transportation services, it is presented based on the location where the contract is negotiated and effected.

The following table provides an analysis of the Group's revenue from external customers.

	Three months ended 30 June		Six months ended 30 June	
	2019	2018	2019	2018
	(Unaudited) RM'000	(Unaudited) RM'000	(Unaudited) RM'000	(Unaudited) RM'000
Malaysia (place of domicile)	13,225	15,434	27,744	32,293
The People's Republic of China ("PRC") including Hong Kong	1,489	—	4,095	—
	14,714	15,434	31,839	32,293



3. Segment Information (Continued)

(c) Information about major customers

Revenue from customers individually contributing over 10% of the total revenue of the Group for the reporting period were as follow:

	Three months ended 30 June		Six months ended 30 June	
	2019	2018	2019	2018
	(Unaudited) RM'000	(Unaudited) RM'000	(Unaudited) RM'000	(Unaudited) RM'000
Customer I	N/A <i>(note 1)</i>	N/A <i>(note 1)</i>	N/A <i>(note 1)</i>	N/A <i>(note 1)</i>
Customer II	N/A <i>(note 1)</i>	1,626	N/A <i>(note 1)</i>	5,002

Note 1: representing contributed less than 10% of the total revenues of the Group during the relevant periods.

4. Revenue

	Three months ended 30 June		Six months ended 30 June	
	2019	2018	2019	2018
	(Unaudited) RM'000	(Unaudited) RM'000	(Unaudited) RM'000	(Unaudited) RM'000
Air freight forwarding and related services	4,151	6,626	9,563	15,549
Sea freight forwarding and related services	8,642	8,266	17,205	15,601
Trucking and warehouse and related services	432	542	976	1,143
Goods under trading of used mobile phone segment being transferred at a point of time	1,489	—	4,095	—
	14,714	15,434	31,839	32,293





5. Loss Before Income Tax Expense

	Three months ended		Six months ended	
	30 June		30 June	
	2019	2018	2019	2018
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
	RM'000	RM'000	RM'000	RM'000
Loss before income tax expense is arrived at after charging:				
Depreciation of property, plant and equipment:				
– owned	733	396	1,092	720
– held under finance leases	70	227	231	511
– rights of use assets	218	–	437	–
Employee costs (including director's remuneration)	3,855	3,655	7,653	7,313
Finance costs				
– bank overdrafts	14	39	67	92
– bank borrowings	178	171	341	363
– finance lease	14	48	44	78
– lease liabilities	17	–	38	–

6. Dividends

The Board does not recommend the payment of interim dividend for the six months ended 30 June 2019 (2018: nil).



7. Income Tax Expense

The amount of income tax expense in the consolidated statements of comprehensive income represents:

	Three months ended 30 June		Six months ended 30 June	
	2019	2018	2019	2018
	(Unaudited) RM'000	(Unaudited) RM'000	(Unaudited) RM'000	(Unaudited) RM'000
Current tax — Malaysia income tax — charge for the year	111	183	243	455
Deferred tax — charge for the year	—	—	—	—
Income tax expense	111	183	243	455

Malaysian income tax is calculated at the statutory rate of 24% (2018: 24%) of the estimated taxable profit for the period. Certain subsidiaries incorporated in Malaysia enjoy tax rate of 18% (2018: 18%) on the first RM500,000 and remaining balance of the estimated taxable profit at tax rate of 24% (2018:24%).

No provision for Hong Kong profits tax has been made as the Group had no taxable profits arising in Hong Kong for six months ended 30 June 2018 and 2019.





8. Loss Per Share

The calculation of loss per share is based on the loss attributable to owners of the Company and the weighted average number of ordinary shares in issue during the respective periods.

The calculation on basic and diluted loss per share is based on the following information:

	Three months ended 30 June		Six months ended 30 June	
	2019 (Unaudited) RM'000	2018 (Unaudited) RM'000	2019 (Unaudited) RM'000	2018 (Unaudited) RM'000
Loss				
Loss for the period attributable to owners of the Company	1,864	1,893	3,959	3,893
	Number of shares			
Shares				
Weighted average number of ordinary shares in issue during the period	800,000,000	800,000,000	800,000,000	800,000,000

There was no movement on the number of Shares in issue during the respective periods. The weighted average number of ordinary shares used for the purposes of calculating basic loss per share for the six months ended 30 June 2019 and 2018 were 800,000,000.

Diluted loss per share are same as the basic loss per share as there are no dilutive potential ordinary shares in existence during the six months ended 30 June 2019 and 2018.



9. Trade Receivables

The average credit period granted to trade debtors ranging from 30–60 days from the invoice date.

An aging analysis, based on invoice dates, as of the end of the reporting period is as follow:

	As at 30 June 2019 (Unaudited) RM'000	As at 31 December 2018 (Audited) RM'000
Within 1 month	7,511	13,672
1 to 2 months	3,779	2,236
2 to 3 months	1,058	747
Over 3 months	657	1,678
	13,005	18,333

At the end of each of the reporting periods, the Group reviews trade receivables for evidence of impairment on both individual and collective basis. Based on the impairment assessment, no impairment has been recognized as at 30 June 2019 and 31 December 2018. The Group did not hold any collateral as security or other credit enhancement over the trade receivables.

10. Trade Payables

Trade payables are non-interest bearing. The Group is normally granted credit terms ranging from 0 to 30 days from the invoice date.

An aging analysis, based on invoice dates, as of the reporting period is as follow:

	As at 30 June 2019 (Unaudited) RM'000	As at 31 December 2018 (Audited) RM'000
Current or less than 1 month	2,645	3,531
1 to 2 months	1,040	1,512
2 to 3 months	367	9
More than 3 months but less than 12 months	291	313
	4,343	5,365





11. Share Capital

	Number of shares	Amount RM'000	Amount HK'000
Ordinary share of HK\$0.01 each			
Authorised:			
At 1 January 2018, 31 December 2018 and 30 June 2019	1,000,000,000	5,383	10,000
Issued and fully paid:			
At 1 January 2018, 31 December 2018 and 30 June 2019	800,000,000	4,154	8,000

12. Operating Leases

Operating lease payments represent rentals payable by the Group for certain of its lease properties. Leases are negotiated for terms between 1 year and 4 years at fixed rentals.

At the end of each of the reporting period, the Group had operating lease commitments for future minimum lease payments under non-cancellable operating leases which fall due as follows:

	As at 30 June 2019 (Unaudited) RM'000	As at 31 December 2018 (Audited) RM'000
Not later than one year	308	677
Later than one year and not later than two years	31	242
Later than two years and not later than five years	15	5
	354	924



13. Related Party Transactions

The remuneration of directors and other members of key management were as follows:

	Three months ended		Six months ended	
	30 June		30 June	
	2019 (Unaudited) RM'000	2018 (Unaudited) RM'000	2019 (Unaudited) RM'000	2018 (Unaudited) RM'000
Wages and Salaries	4,298	1,185	7,508	2,385
Contributions to retirement benefits schemes	1,291	79	1,291	157
	5,589	1,264	8,799	2,542





MANAGEMENT DISCUSSION AND ANALYSIS

Business Review

The Group offers a comprehensive and wide range of services to meet its customers' needs, including air/sea freight forwarding and related services, trucking and warehousing related services. In addition, the Group provides value-added services such as supply chain management services including pick & pack, distribution and stock & inventory report, security escort services and tracking services. These services are complementary to one another, and provide customers a wide range of services with cost savings. Although the freight forwarding industry in Malaysia is highly fragmented and competitive, in particular, we directly and indirectly compete with other integrated logistics service providers on a local, regional and international basis in the form of pricing, range of services provided, information technology and network of customer, the Group will implement various strategies as stated in the prospectus of the Company dated 28 June 2016 (the "**Prospectus**") with the intention to strengthen our market position. The Group will closely monitor the market situations and make necessary adjustments to its strategies and operations.

For the six months ended 30 June 2019, our integrated logistics services can be broadly categorized into (1) air freight forwarding and related services; (2) sea freight forwarding and related services; and (3) transportation and warehousing related services.

1. Air Freight Forwarding and Related Services

The revenue from the air freight services accounted for approximately RM9.6 million and RM15.5 million for the six months ended 30 June 2019 and 2018, respectively. Revenue from air freight services mainly consists of fee of import & export air freight cargo space, customs clearance, local trucking and haulage to and from seaport and customers/warehouses, other services related to air freight. Such revenue is mainly driven by the volume of goods, type of services provided, type of cargo, among other factors.



The shipment volume of the Group's air freight forwarding and related services during the period ended 30 June 2019 and 2018 is set out in the table as below:

	For the six months ended	
	30 June	
	2019	2018
	'000 kg	'000 kg
Air freight shipment volume		
(a) Export	1,999	3,061
(b) Import	1,457	1,975

2. Sea Freight Forwarding and Related Services

The revenue from the sea freight services accounted for approximately RM17.2 million and RM15.6 million for the six months ended 30 June 2019 and 2018, respectively. Revenue from sea freight services mainly consists of fee of import & export sea freight cargo space, customs clearance, local trucking and haulage to and from seaport and customers/warehouses, other services related to sea freight. Such revenue is driven by the volume of goods, type of services provided, type of cargo, among other factors.

The shipment volume in Twenty-foot Equivalent Unit ("TEU") of the Group's sea freight forwarding and related services during the period ended 30 June 2019 and 2018 is set out in the table as below:

	For the six months ended	
	30 June	
	2019	2018
	TEU	TEU
Sea freight shipment volume		
(a) Export	4,951	3,311
(b) Import	5,501	5,858





3. Trucking and Related Services

(i) *Trucking and Related Services*

The Group's trucking and related services can be divided into two categories: (i) supporting service for its freight forwarding business; and (ii) service which does not involve sea freight or air freight.

Majority of the transportation revenue was from the supporting services for the Group's freight forwarding business including income from haulage and trucking services. Such revenue has been taken into account as part of the revenue generated from the air/sea freight forwarding services provided by the Group.

The revenue from the trucking services which does not involve air freight or sea freight accounted for approximately RM0.6 million and RM0.7 million for the six months ended 30 June 2019 and 2018, respectively. Revenue from such services mainly consists of delivery fee for trucking services. Such revenue is mainly driven by the volume of goods delivered, and the numbers of trips and types of customers served, among other factors.

(ii) *Warehousing and Related Services*

The Group's self-owned warehouse was set up for operation in March 2016. The Group's warehousing business mainly serves a supporting role for its freight forwarding services. The Group's warehousing services provided in Port Klang mainly consisted of general warehousing services. The warehousing services provided in Kuala Lumpur and Penang airports mainly served as temporary storages of goods for the Group's international air freight business. Therefore, revenue from the Group's warehouse business only accounted for an insignificant portion of less than 1% of the Group's total revenue for the six months ended 30 June 2019 (2018: 1%).

Trading of used mobile phones business

The Group commenced its trading of used mobile phones in Hong Kong ("**New Business**") in the fourth quarter of 2018. The Board is of the view that the New Business will diversify the income stream of the Company and broaden its revenue base.

During the six months ended 30 June 2019, the Group recorded a revenue from the trading of used mobile phones of approximately RM4.1 million (2018: nil). It is expected that the New Business may also improve the capital usage efficiency of the Company and generate additional investment returns on the idle funds of the Company.



Future Prospects and Outlook

The Group aims to strengthen its position as an integrated logistics solution service provider in Malaysia. The Directors believe that there are (i) still plenty of room for growth for business in Penang given the fact that companies continue to set up new manufacturing plants in Penang; (ii) new business opportunities in Malacca, Johor and border of Thailand upon opening up of the borders of the ASEAN countries. To achieve this, the Group intends to further expand its business in major gateways of Malaysia and expand the scope of services to cover cross border trucking, haulage and rail freight.

Financial Review

Revenue

The Group's total revenue amounted to approximately RM31.8 million and RM32.3 million for the six months ended 30 June 2019 and 2018, respectively. Majority of the Group's income was attributable to freight charges for the six months ended 30 June 2019 and 2018. For the six months ended 30 June 2019, approximately 30.0% and 54.0% of the Group's revenue was attributable to air freight services and sea freight services, respectively.

Revenue for the six months ended 30 June 2019 decreased by approximately 1.4% or approximately RM0.4 million as compared to that of the same period in 2018. The decrease was mainly due to the decreased of air freight services by approximately RM5.0 million but trading of used mobile phones generated are approximately RM4.1 million to the Group for the six months ended 30 June 2019.

Cost of Services

Major components of the cost of services were freight charges of cargo spaces. The Group obtains cargo space from international airlines and shipping liners, their agents/overseas freight forwarders at the rate depending on freight destination and volume/weight, among other factors. The Group charges its customers based on the cost quoted by the suppliers plus a reasonable profit margin.

In line with the decrease in revenue, the cost of services for the six months ended 30 June 2019 decreased by approximately 3.1% or RM0.9 million as compared to the same period in 2018.





Gross Profit and Gross Profit Margin

The gross profit increased by approximately 10.1% from RM4.2 million for the six months ended 30 June 2018 to RM4.6 million for the six months ended 30 June 2019. It was mainly due to the revenue generated from sea freight services for the six months ended 30 June 2019 increased 10.3% where the shipment volume increased about 14.0% from about 9,169 TEU for the six months ended 30 June 2018 to about 10,452 TEU for the six months ended 30 June 2019. With the combined effects of revenue and cost of services, the Group's gross profit margin increase to 14.5% for the six months ended 30 June 2019 from 13.0% for the six months ended 30 June 2018.

Administrative Expenses

The administrative expenses were approximately RM8.1 million for the six months ended 30 June 2019 (2018: RM7.6 million). The administrative expenses mainly consist staff cost, operating leases and depreciation of property, plant and equipment.

Finance Costs

Finance costs represent interest on bank overdrafts, bank borrowings and finance lease. For the six months ended 30 June 2019 and 2018, financial cost amounted to approximately RM490,000 and RM533,000, respectively.

Loss for the Period and Loss per Share

The Group recorded a loss of approximately RM4.0 million for the six months ended 30 June 2019 (2018: RM3.9 million). The Group's loss per share for the six months ended 30 June 2019 was RM0.49 sen (2018: RM0.49 sen).

Liquidity, Financial Resources and Capital Structure

As at 30 June 2019,

- (a) the Group's net current assets was approximately RM32.0 million (31 December 2018: RM35.1 million) and the Group had cash and cash equivalents of approximately RM24.2 million (31 December 2018: RM24.2 million);
- (b) the Group had bank borrowings and finance lease obligations of approximately RM12.6 million (31 December 2018: RM13.6 million) and RM1.7 million (31 December 2018: RM2.1 million);



- (c) the Group's current ratio was approximately 5.1 times (31 December 2018: 4.7 times). The gearing ratio is calculated by dividing total debt by total equity at the end of the respective periods. The Group's gearing ratio was approximately 33.9% (31 December 2018: 34.6%);
- (d) the Group's total equity attributable to owners of the Company amounted to RM42.0 million (31 December 2018: RM45.6 million). The capital of the Company mainly comprises share capital and reserves.

Interim Dividend

The Board does not recommend the payment of interim dividend for the six months ended 30 June 2019 (2018: nil).

Contingent Liabilities

As at 30 June 2019, the Group did not have any bank guarantees of the Group (31 December 2018: RM522,000) were issued to suppliers for operational requirements. The Directors do not consider probable that a claim will be made against the Group under these guarantees.

Pledge of Assets

At the 30 June 2019, certain of the Group's land and buildings with net carrying amount of RM15 million (31 December 2018: RM13.5 million) were pledged to secure the bank borrowings granted to the Group by licensed banks.

Capital Commitments

As at 30 June 2019, the Group did not have any capital commitments related to purchase of property, plant and equipment (31 December 2018: Nil).

Material Acquisitions and Disposals of Subsidiaries

The Group has no material acquisitions and disposals of subsidiaries for the six months ended 30 June 2019.

Significant Investments Held by the Group

As at 30 June 2019, there was no significant investment held by the Group (31 December 2018:nil).

Future Plan for Material Investments and Capital Assets

Save as disclosed in the Prospectus, the Group does not have any concrete plan for material investments or capital assets as at 30 June 2019.





Foreign Currency Risk

The Group derives a significant portion of its revenue in USD from international operations. While the Group's local customers and local suppliers settle with the Group in RM, quotes from suppliers are usually made in USD for shipping cargo space. Normally, the Group's receipt in USD is more than its payment in USD. In other words, the Group is accumulating USD. The management will monitor foreign currency exposure of the Group and will consider undertaking foreign exchange hedging activities to reduce the impact of foreign exchange rate movements on the Group's operating result.

As at 30 June 2019 and 31 December 2018, the Group did not enter into any foreign currency forward contracts. However, the management will monitor the foreign currency exposure and will consider hedging significant foreign currency exposure if necessary.

Employees and Remuneration Policy

The Group has a total of 195 and 195 full-time employees as at 30 June 2019 and 31 December 2018 respectively. The total employee remuneration including remuneration of the Directors for the six months ended 30 June 2019 amounted to RM7.7 million (2018: RM7.3 million). The Group recognizes that its success in the freight forwarding and logistics industry is dependent on its employees. The Group recruits its employees based on their industry experience and interpersonal skills. The Company regularly reviews and determines the remuneration and compensation packages of the Directors and senior management. The Company regularly provides discretionary bonuses to its senior management and key employees as incentive.

Comparison of Business Objectives and Strategies with Actual Business Progress

An analysis comparing the future plans and use of proceeds contained in the Prospectus with the Group's actual business progress for the period from the date of Listing to 30 June 2019 (the "Relevant Period") is set out below:

Business strategies as stated in the Prospectus	Implementation activities during the Relevant Period as stated in Prospectus	Actual business progress during the Relevant Period
1. Further expand its representative/branch office in major gateways of Malaysia	a. Further expansion of Malacca & Johor branches	The Group is in progress of hiring more new sales staff to promote and further expand Northern, Southern & Central region markets.



Business strategies as stated in the Prospectus	Implementation activities during the Relevant Period as stated in Prospectus	Actual business progress during the Relevant Period
2. Expand the scope of services	b. Establishment of office in Padang Besar, Perlis, Malaysia (Thailand border) and warehouse in Penang	A new sales executive has been hired to further expand the markets in Peninsular Malaysia.
	c. Additional cost for upgrading requirements of the new offices	The Group is still exploring new business opportunities.
	a. Engagement of market research team to conduct research in rail freight services	The Group has conducted market research on an in-house basis on rail freight, warehousing & distribution in line with the “Belt & Road” initiative. New staff will be hired & to be stationed at Padang Besar, Perlis to expand the scope of services.
	b. Cost of establishing a small business development team	The Group has taken efforts to intensify market promotion in Malaysia as well as in the international market places through participation in several international conferences and events for better networking & market promotion;
		The Group has upgraded warehouse with racking system to increase the lettable space for optimum benefits;
		The Group has upgraded warehouse with loading bay & awning.





Business strategies as stated in the Prospectus	Implementation activities during the Relevant Period as stated in Prospectus	Actual business progress during the Relevant Period
3. Further strengthen the information technology systems	a. Software development (Freight Management 3000)	The Group has replaced the Freight Management 3000 and Sysfreight system with a new integrated system Sovy Logistic Solutions.
	b. Purchase of network equipment and upgrading the computers	Upgrading of old computer to new one. Hiring of new IT personnel to oversee the IT Department.
4. Attract and retain talented and experienced employees	Recruitment costs for new talents	New talents were hired to grow the business further. Engagement of an management representative officer to oversee the Group's processes, performance and brand development towards a sustainable business growth.
5. Grow the business strategically through business acquisitions in Singapore	a. Payment for potential targets and consideration for acquisition	The Group is still exploring for suitable candidate for acquisition in Singapore.
	b. consideration for acquisition	The Group is still exploring for suitable candidate for acquisition.



Use of Proceeds from Placing

The net proceeds from the Placing (after deducting underwriting fees and estimated expenses payable by the Group in connection with the Placing) were approximately HK\$51.6 million (or RM27.2 million at the exchange rate of approximately RM1 = HK\$1.90) as disclosed in the Prospectus. During the Relevant Period, the net proceeds from the Placing has been applied as follows:

	Planned use of net proceeds as stated in the Prospectus during the Relevant Period	Actual use of proceeds during the Relevant Period
	HK\$' million	HK\$' million
1. Further expand its representative/branch office in major gateways of Malaysia	14.6	2.8
2. Expand the scope of services	4.4	0.5
3. Further strengthen the information technology systems	6.5	2.6
4. Attract and retain talented and experienced employees	0.3	0.3
5. Grow the business strategically through business acquisitions and business collaborations	17.7	—
6. Repay loans	3.4	3.4
7. Working capital	4.7	4.7
Total	51.6	14.3





OTHER INFORMATION

Directors' and Chief Executives' Interests and Short Positions in the Shares, Underlying Shares and Debentures of the Company

As at 30 June 2019, the interests or short positions of the Directors and the chief executives of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporation (within the meaning of Part XV of the Securities and Futures Ordinance (Cap. 571, Laws of Hong Kong) (“SFO”)) which were required to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO) or which were required, pursuant to Section 352 of the SFO, to be entered in the register referred to therein; or which were required, pursuant to Rules 5.46 to 5.67 of the GEM Listing Rules (“Model Code”) relating to securities transactions by the Directors, to be notified to the Company and the Stock Exchange were as follows:

Name of Directors	Capacity/ Nature of interest	Number of Shares held ⁽¹⁾	Percentage of shareholding
Ms. Wen Jianping	Beneficial owner	10,000,000 Shares (L)	1.25%

Notes:

(1) The letter “L” denotes the person’s long position in the relevant Shares.

Save as disclosed above, as at 30 June 2019, none of the Directors or chief executives of the Company had, or was deemed to have, any interests or short positions in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the required standard of dealings by directors of the Company as referred to in Model Code.



Substantial Shareholders' Interests and Other Persons' Interests and Short Positions in the Shares and Underlying Shares of the Company

As at 30 June 2019, so far as was known to the Directors, the following persons/entities (other than the Directors or chief executives of the Company) had, or were deemed to have, interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under Section 336 of the SFO were as follows:

Name of shareholders	Capacity/ Nature of interest	Number of Shares held ⁽¹⁾	Percentage of shareholding
JL Investments Capital Limited ("JL Investments")	Person having a security interest in shares	232,000,000 (L)	29.00%
Mr. Lau Chi Yuen, Joseph ("Mr. Lau")	Interest in controlled corporation ⁽⁴⁾	232,000,000 (L)	29.00%
Mr. Choi Ming Hei ("Mr. Choi")	Interest in controlled corporation ⁽⁵⁾	137,000,000 (L)	17.13%
World Oasis Limited ("World Oasis")	Beneficial owner	137,000,000 (L)	17.13%
Walgan Investment Limited ("Walgan Investment")	Interest in controlled corporation ⁽⁶⁾	85,470,000 (L)	10.68%
Mr. Gan Ker Wei ("Mr. Gan")	Interest in controlled corporation ⁽⁶⁾	85,470,000 (L)	10.68%
Mrs. Ong Amy Lai Fong	Family interest ⁽⁷⁾	85,470,000 (L)	10.68%
Upright Plan Limited ("Upright Plan")	Beneficial owner	47,570,000 (L)	5.95%





Notes:

- (1) The letter "L" denotes the person's long position in the relevant Shares.
- (2) Mr. Lau has 100% of direct interest in JL Investments. Therefore, Mr. Lau is deemed to be interested in 232,000,000 Shares held by JL Investments.
- (3) Mr. Choi has 100% of direct interest in World Oasis. Therefore, Mr. Choi is deemed to be interested in 137,000,000 Shares held by World Oasis.
- (4) The entire issued share capital of Upright Plan is legally and beneficially owned by Walgan Investment which in turn is held by Mr. Gan. Furthermore, Walgan Investment owns 40% in Champion Ascent Limited which owns 37,900,000 Shares in the Company.
- (5) Mrs. Ong Amy Lai Fong is the spouse of Mr. Gan and is therefore deemed to be interested in all of the Shares held/owned by Mr. Gan (through Upright Plan and Champion Ascent) by virtue of the SFO.

Save as disclosed above, as at 30 June 2019, the Directors were not aware of any other persons/entities (other than the Directors and chief executives of the Company) who had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO or which were recorded in the register required to be kept by the Company under Section 336 of the SFO.

Share Option Scheme

The Company has adopted the share option scheme by written resolutions passed by the Shareholders on 17 June 2016. Under the terms of share option scheme, the Board may in its absolute discretion specify such conditions as it thinks fit when granting an option to an eligible person (including, without limitation, as to any minimum period an option must have been held or the minimum period of service or relationship with any member of the Group to be achieved before an option can be exercised (or any part thereof), to the extent of the option which can be exercised at any material time, or any performance criteria which must be satisfied by the eligible person, the Company, and its subsidiaries, before an option may be exercised).

The purpose of the share option scheme is to advance the interests of the Company and the Shareholders by enabling the Company to grant options to attract, retain and reward the eligible persons and to provide the eligible persons an incentive or reward for their contribution to the Group and by enabling such persons' contribution to further advance the interests of the Group.

The Share Option Scheme is valid and effective for a period of ten years commencing on the date of adoption of the Share Option Scheme. As at 30 June 2019, there were a total of 80,000,000 Shares, representing 10% of the issued Shares, available for issue under the Share Option Scheme. Since the Share Option Scheme came into effect, no share options were granted, exercised or cancelled by the Company.



Purchase, Sale or Redemption of the Company's Listed Securities

During the six months ended 30 June 2019, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's securities.

Competing Interests

As confirmed by the Directors, the Controlling Shareholders and their respective close associates do not have any interests in any business, apart from the business operated by members of the Group, which competes or is likely to compete, directly or indirectly, with the business of the Group during the six months ended 30 June 2019.

Directors' Securities Transactions

The Company has adopted a code of conduct for dealing in securities of the Company by the Directors in accordance with Rules 5.46 to 5.67 of the GEM Listing Rules. Having made specific enquiries of all Directors, all Directors confirmed that they have complied with the required standard of dealings and the code of conduct regarding securities transactions by directors adopted by the Company during the six months ended 30 June 2019.

Corporate Governance Code

The Directors recognise the importance of good corporate governance in management and internal procedures so as to achieve effective accountability. Save for the deviation from CG Code provision A.2.1, the Company's corporate governance practices are based on the principles of good corporate governance as set out in the Corporate Governance Code and Corporate Governance Report in Appendix 15 to the GEM Listing Rules (the "**CG Code**") and in relation to, among others, our Directors, Chairman, Board composition, the appointment, re-election and removal of Directors, their responsibilities and remuneration and communications with the shareholders of the Company.

The Board understands the importance of the Chief Executive Officer. Hence, the Group will recruit a suitable person who has an extensive understanding of the Group's business as soon as possible to manage the day-to-day business.

To the best knowledge of the Board, the Company had complied with the code provisions in the CG Code for the six months ended 30 June 2019.





Audit Committee

The Company established the audit committee of the Company (the “**Audit Committee**”) on 17 June 2016 with written terms of reference in compliance with Rule 5.28 of the GEM Listing Rules and the CG Code as set out in Appendix 15 to the GEM Listing Rules. The Audit Committee comprises all independent non-executive Directors: Mr. Wong Siu Keung Joe, Mr. Liew Weng Keat and Ms Wong Hoi Yan, Audrey. Mr. Wong Siu Keung Joe is the chairman of the Audit Committee. The primary duties of the Audit Committee are mainly to make recommendations to the Board on the appointment and dismissal of the external auditor, review the financial statements and information and provide advice in respect of financial reporting and oversee the internal control procedures of the Company.

The Interim Financial Statements have not been audited by the Company’s auditor, but have been reviewed by the Audit Committee.

By order of the Board
WORLDGATE GLOBAL LOGISTICS LTD
Lee Chooi Seng
Chairman

Hong Kong, 13 August 2019

